



LIFT SW Procurement Programme - Newsletter February 2008

Spend Analysis Training

In June 2007, Exor upgraded Exorforce to a new platform and launched it with some general training sessions, however the potential of the system was not fully explored.

The system has been developed and improved, but prior to the release of the system, we would like to invite authorities to host and attend an enhanced training session run by Exor to help you understand the benefits of using the Exorforce system. This is a great opportunity to understand more about how the system can be used to review spend within your organisation, whilst helping further develop the system.

These sessions will be held at your offices, and are intended to include up to 8 people per group, with a minimum of 4 internet enabled PC's required. Sessions will be tailored to your data and requirements, for example, how to use your data to create a business case for pcards, or how to reduce your list of suppliers.

Each session will take 1/2 day to complete, enabling two sessions to be run in one day with the cost of the trainer for each session funded by LIFT SW (maximum 2 sessions per authority). These sessions can be held in February, March and April, and once your training is completed you will have full access to the new system. Please contact Dominic Hill at Exor on 01992 707251 to arrange a suitable date if you wish to take advantage of this training offer.

UNDERSTANDING AGENCY STAFFING SEMINAR 12th March 2008 Taunton Race Course

LIFT SW Partnership, with support from OGC, is hosting a seminar to help authorities understand and manage their use of agency staff. This event is specifically geared for both Procurement and HR colleagues - please forward this invitation internally. The session will include:

- how to understand the [agency workforce](#).
- how to [reduce your dependency](#) on agency staff.
- how to ensure you're getting the [best value for money](#).
- how to [reduce the legal risks](#) associated with using agency staff.
- what other [local authorities both in your region](#) and nationally are doing.
- what [collaborative deals](#) and [best practice](#) are available.
- what belongs in an agency staff [policy](#).
- how to get [free advice and support](#), including devising your strategy.
- how to get [cashable savings](#) back for your local authority!

This is a full day event with lunch provided and is free to public sector attendees.

For further information and to book onto this event go to: <http://www.swce.gov.uk/Events/LIFTSWagencystaffing.htm>

MBA Module at Bath University Developing Supply Strategy

For the third year in a row, we are supporting the high profile Developing Supply Strategy MBA Module at Bath University, which aims to provide leading edge education in supply strategy to senior personnel.

The course consists of an intensive one-week residential teaching programme at the University of Bath (27/04/08 to 02/05/08), followed by a team research project and formal presentation day on 16th July 2008.

The course is aimed at current managers from any directorate who have a strategic impact on supply, sourcing and contract decisions.

We are now recruiting students and project sponsors for this course. For further information go to:

<http://www.swce.gov.uk/skillsdevelopment/devsupplystrategy.htm>
or call [Gillian Brindle](#) on 01305 757232

Future Strategy & CSR07

LIFT SW have now submitted their strategy to access funding to assist local authorities in achieving the savings outlined in CSR07. The focus for Smarter Procurement in the South West is likely to be on facilitating collaborative activity as a way of making savings. Once funding has been confirmed there will be a workshop to identify how best to proceed. Information regarding this session will be emailed and posted on our website in due course.

eAuctions

£693k of actual savings have now been made through eAuctions supported by LIFT SW. Please note that the resulting contracts for wheeled bins, latex gloves and AV equipment are available for use by other authorities. Upcoming auctions include PPE, road salt and fleet.

These savings are just the tip of the iceberg with many more to come from completed and future planned events. For further information go to <http://www.swce.gov.uk/workstreams/procurement/eauctions.htm>

Guide to Sustainable Supply Chains

DEFRA have produced a guide to sustainable procurement providing practical help and advice for procurement professionals looking to implement sustainable procurement in supply chains. It is available to view at <http://www.swce.gov.uk/workstreams/procurement/nationalrequirementsandguidance.htm>

Contract Evaluation Service

LIFT SW have established a project to assist in the identification of existing contracts for authorities who are considering going through the OJEU process to tender contracts. The project identifies opportunities for collaboration by listing suitable contracts already in force which Councils in the South West can sign up to, thereby saving the expense and time of going through a full EU compliant tender process.

Two authorities have utilised the service provided by this project and research has been undertaken for stationery and for books. Both of these reports are available to view at:

<http://www.swce.gov.uk/workstreams/procurement/contractevaluation-service.htm>

Contact

Gillian Brindle

Programme Manager, LIFT SW

T: 01305 757232

M: 07790 786057

E: g.brindle@dorsetcc.gov.uk